

Typical Answer

The Text

Exporters have to prepare a number of documents to go with the shipment or transportation of goods.

The commercial invoice for example contains, details of the goods, quantity, weight, number of packages, price, terms of payment, and information about the transportation. The bill of lading, is a document signed by the carrier or transporter (e.g. the ship's master) confirming that the goods have been received for shipment; it contains a brief description of the goods and details of where they are going. The insurance certificate, also describes the goods and contains details of how to claim if they are lost or damaged in transit – while being transported. The certificate of origin states where the goods come from. In addition, the quality and weight certificate, issued by private inspection and testing companies, may be necessary, confirming that these are the correct goods in the right quantity. Moreover, An export license giving the right to sell particular goods abroad is necessary in some cases.

The answer N°1: From the text, answer these questions in the gaps

1. The title of the Text : Exportation Documents
2. The difference between (The commercial invoice) and (The bill of lading), from the side of what are they focusing on : The commercial invoice focusing on the details of the goods, whereas the bill of lading focusing on the details of where they are going.
3. The exporters have to prepare the quality and weight certificates because it's confirming that these are the correct goods in the right quantity.
4. From the text the four shipment documents; The commercial invoice, The bill of lading, . The insurance certificate, The certificate of origin.
5. From the text two words that have the same meaning: Carrier =...Transporter
6. From the text two words that are opposite in the meaning...Details ≠ Brief

Question N°2: The translation of the words (which are from the text) into Arabic:

Exporters: المصدرين, Shipment: الشحن, Commercial invoice: ...فاتورة تجارية.

Weight:..الوزن و الحمولة. The bill of lading: فاتورة الشحن The insurance certificate.....شهادة التأمين.

The certificate of origin: شهادة المنشأ. An export license:...رخصة التصدير...abroad : إلى الخارج